



communication solutions



communication  
plays a vital role

## about us

**In today's world of rapidly advancing technology, reliable communication plays a vital role in the life of every company.**

As the leading independent service provider of communication systems, we make it our business to understand the needs of our customer and provide solutions tailored to meet all expectations.

With a wealth of experience spanning twenty years in business, TES strives to continually expand it's knowledge and skill base.

We are constantly investing in newer technologies and the keenest minds to ensure that we remain at the forefront of our industry.





# what can we do for you?

**If you require innovative solutions to communication issues, you'll be inspired by TES.**

Regardless of the dimension or complexity of your company's communication requirements, we will ensure that you get the system you want, when you want it.

From a single site installation with hand-portables to a state-of-the-art, multi-disciplinary, integrated, regional communication system, you can rely on TES to design the solution that is right for you.

A constant dialogue with some of the worlds most advanced communication engineering technologists, enables us to remain at the very apex in the delivery of innovative, bespoke and fully integrated solutions and systems, utilising technology such as Mesh and Point to Point/Multipoint. TES has incorporated such technology towards solutions for incident control within the Fire Service and signal control for light rail transportation.







## how do we do it?

**The right people with the right information and knowledge, in the right place at the right time.**

We invest in the very best people who are trained to the highest standards, apply best practice solutions and market expertise to bring you wider choice, greater efficiency and reduced costs.

We also operate a 'seamless operation schedule' across all departments, so that each line controller knows the 'critical time path' of each installation, to ensure complete customer satisfaction throughout:

» Quality assurance    » Installation and maintenance    » Project management    » System integration    » International sales and customer support

far beyond the  
normal requirements



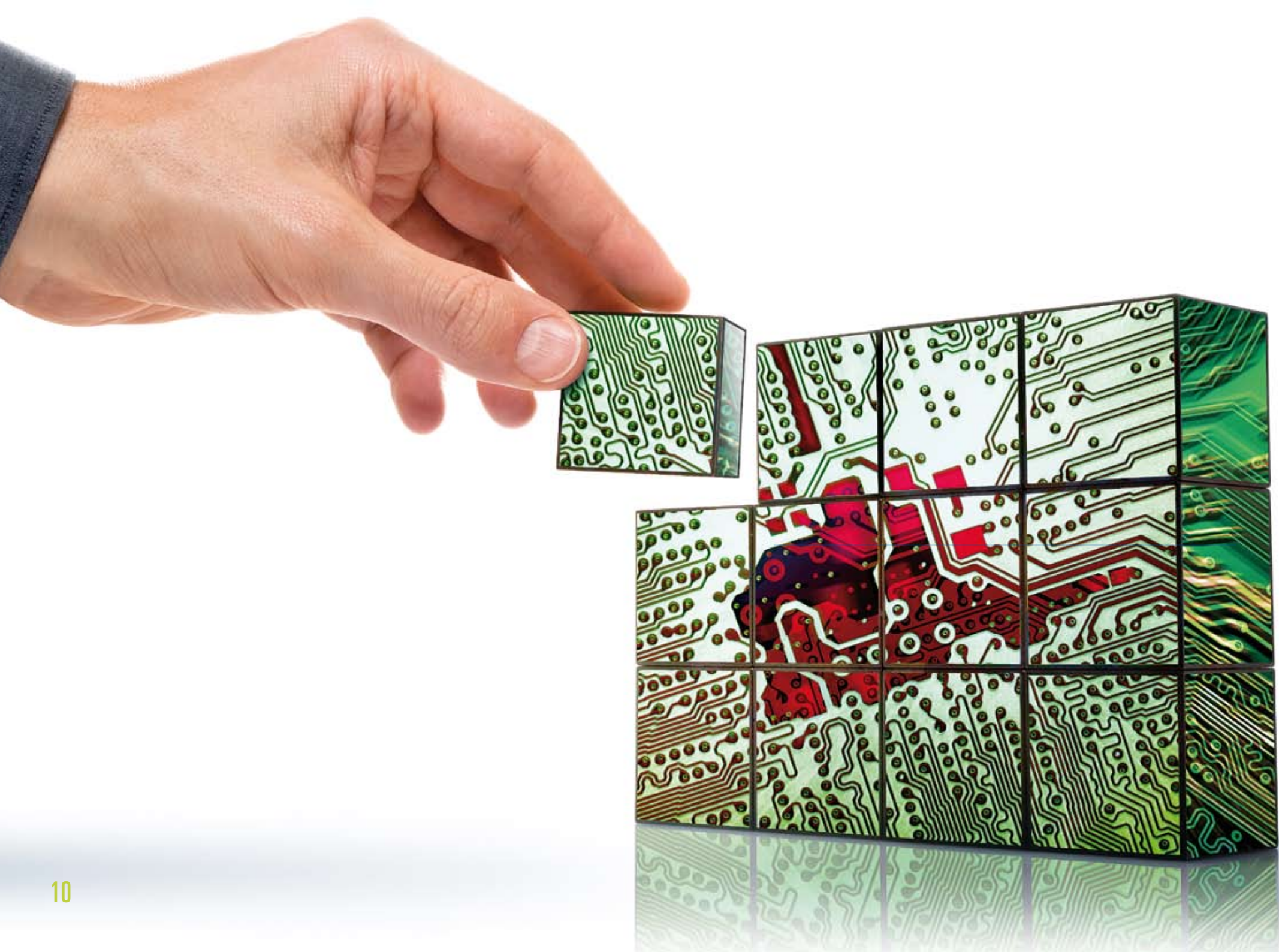
# reliable communications

So, whether you're responsible for communications in:

- » Transport infrastructures, including urban rail, tramways, airports and buses
- » Banking and businesses
- » Local Government and Borough Councils
- » IT Data networks, Broadcasting, Security and CCTV
- » Buildings Facility Management
- » Industrial manufacturing plants, including chemical and pharmaceutical
- » Oil, gas and utilities
- » Hazardous environments
- » Campus environments

...or anywhere else that requires fast, reliable communication systems, you'll find TES enhanced solutions offer you the ability to safely modify communication levels across your entire system, in one easy step.







## installation, maintenance and support

For clients who prefer a total service solution to their communication package, TES will assume total responsibility for infrastructure and subscriber units, a fact born out by our dedicated teams of maintenance engineers who travel the world, 7 days a week supporting our extensive customer base. This department is responsible for the maintenance cover of tens of thousands of radio units located throughout the UK and numerous communication systems in some of the most extreme locations around the world. In a typical year we attend over 3000 site visits to service radio equipment alone.

In accordance with our commitment to continual improvement, we operate a service help-desk that enables our customers to gain instant access to a skilled engineer and by instigating a 'call-logging' system, the facility also allows us to supervise our performance, ensuring that our flexible service levels of agreement are being monitored and achieved by our clients.





## project management and consultancy

TES know that merely providing a communication support solution does not always answer the customer's total requirement. Sometimes TES have to go much further, to completely satisfy a clients needs. We supply many systems that are not based on the 'standard' product, but custom design systems that go far beyond the normal requirements. At TES we are particularly successful in this area and take the greatest care to ensure that throughout this process, total project management is provided.

### **Our activities include:**

- » PC based specialist applications
- » Analogue and digital communications systems
- » Wireless broadband networks
- » System integration and planning
- » Consultancy support





## right first time... every time

At TES, we see effective Management Systems as fundamental to our success as a business. With this in mind we have developed a fully Integrated Management System, structured in accordance with PAS 99, to bring together our long standing certification to ISO 9001 with more recent certifications to both ISO 14001 and BS OHSAS 18001.

Our commitment to achieving performance excellence for health & safety, the environment and quality assurance also drives us to continue to seek compliance with other industry relevant standards.

TES only recommend and supply products and system solutions that have been manufactured to the highest quality standards and have been proven and certified to meet all the relevant European and International standards for quality, safety and excellence.

At TES, Quality is not just a management system, but your assurance of our ongoing commitment to 'right first time'!



EMS 95056



FM 45191





## worldwide customer sales and support

Our customer sales and support force is staffed by qualified engineers who will ensure all products and services provided by TES are properly installed, maintained and working to capacity to meet your requirements.

At TES, we offer a worldwide sales and support service to our direct customer base, providing radio system solutions. We have highly skilled and qualified engineers operating overseas on a virtually continuous basis, installing and maintaining our equipment in many countries across the world and pride ourselves that we can sustain this service. TES offer innovative solutions to maximise your communications systems with no fuss.

To find out how we can solve your communication problems, call TES on **+44(0)1772 901901**



## key clients

TES work with a number of leading organisations across the UK and around the globe.

**Our key clients include:**

- » Balfour Beatty
- » UBS Group
- » Shell UK Limited
- » First Group
- » E.ON UK
- » Nottingham Tram Consortium
- » Stagecoach Metrolink
- » Manchester Airport
- » United Utilities
- » Astra Zeneca
- » Bombardier
- » BP Exploration
- » Wincanton Logistics
- » GMPTE
- » Mott Macdonald
- » Cable & Wireless
- » Thales
- » GVA



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